

Ville de la Baie, August 1st 1995

Mr. Yong ROBEST  
20 Jalan 1/87C, Taman Seputeh,  
KUALA LUMPUR  
MALAISIE - 58000

Dear Sir,

I recently received my copy of the 23rd International Exhibition of Inventions, New Techniques and Products of Geneva, and I must say that I read the book with extreme attention, curiosity and enthusiasm.

But first of all, let me introduce myself. My name is Claude Fillion, I am a Canadian, aged 44, bilingual (french/english), having approximately 15 years experience in all kind of businesses and that is looking for a new product/invention having a good commercial potential on the market, so it worth my time and money to work on it's success.

Having said that, I beleive that your mosquitos' fatal attraction has good potential in this country and all across America, depending of course on the cost and the performance of the product.

So could you please tell me more about it, and I also strongly suggest that you use a FAX machine to communicate, as this will considerably speed things up. Thank you very much for your time. Hope to hear from you soon.

Yours truly



Mr. Claude Fillion  
c/o 252686-7 Canada Inc.  
2742 Chemin du Plateau  
Ville de la Baie, Quebec  
Canada G7B 3N8

TEL: 418-693-3369  
FAX: 418-693-8765



**KIRCHNER GMBH**

- Umweltschutz
- Betriebshygiene
- Arbeitsschutz

Mörikestraße 1  
 D - 73773 Aichwald  
 Telefon 0711 - 36 10 84  
 Telefax 0711 - 36 34 79

Datum:	28.04.1995	Von: Hans-Dieter Kirchner
Empfänger-Fax:	00803 27 40 002	Seiten:
Firma/Ort:	ROBEST YONG	
z. Hd.:		Abteilung:

**KAMIKAZE**

Dear Sirs,

On occasion of the International Exhibition of Inventions in Geneva we got aware of your new product.

We request your samples for which we will pay, of course, together with your wholesale offer.

We are especially interested in an environmental friendly product and ask you to send us a description of contents.

Thank you in advance.

Best regards,

KIRCHNER GMBH

*HA Kirchner*  
 Hans-Dieter Kirchner

*Update 02.06.95*  
 Still waiting for your reply.

**\*KIRCHNER** GmbH  
 Postfach 4049 · 73771 Aichwald  
 Mörikestraße 1 · 73773 Aichwald  
 Tel. 0711/36 10 84 · Fax 0711/36 34 79



## ICE - AME, CO.

P.O. BOX 421

KENMORE, WA 98028 U.S.A.

5-27-95

**ROBEST YONG**  
20, JALAN 1/87C  
TAMAN SEPUTEH  
58000 KUALA LUMPUR

DEAR SIR:

DURING MY RECENT TRIP TO GENEVA, I HAD THE PLEASURE TO SEE YOUR PRODUCT AT THE EXPOSITION FOR INVENTIONS.

AFTER REVIEWING YOUR PRODUCT INFORMATION AT OUR OFFICE, WE WOULD LIKE TO REQUEST FROM YOU AN ACTUAL SAMPLE AS WELL AS A PRICE LIST, AVAILABILITY ON QUANTITIES, TERMS FOR PURCHASE, AND ANY OTHER PERTINENT INFORMATION YOU MIGHT HAVE.

WE BELIEVE THAT THIS PRODUCT COULD DO VERY WELL IN THE UNITED STATES AND WE WOULD LIKE TO REVIEW YOUR PRODUCT FURTHER. OUR COMPANY HAS BEEN IN BUSINESS FOR THE PAST FIFTEEN YEARS, MARKETING DIFFERENT PRODUCTS.

YOUR PROMPT ATTENTION TO THIS MATTER WILL BE GREATLY APPRECIATED.

SINCERELY YOURS,

HELGI YNGVASON  
GENERAL MANAGER

TEL (206) 486-6808 • TEL (800) 777-6808 • FAX (206) 481-1555

**Georges MAURER**  
83510 ST-ANTONIN-DU-VAR

France

Tél. 94 04 47 80  
Fax 94 04 43 81  
TELEX 409006

83510 Saint-Antonin-du-Var, le MAY 22 1995.

Mr ROBEST YONG  
20, Jalan  
1/87C, Taman Seputeh,  
58000 KUALA LUMPUR MALAISIE

Dear Mr ROBEST YONG,

KAMIKAZE - Mosquitos Fatal Attraction.

I have many customers in WEST-COAST AFRICA.

Would you be kind to inform me about your proceeding.

Many Thanks in advance for your Kindness and Goodwill!!

Meanwhile, I remain,

Very Truly Yours,



GEORGES MAURER

# ASTRALAIR

Assainissement - Traitement  
Lavage de l'air

ASTRALAIR - SARL au capital de 150 000 F  
280, rue Denis Papin - ZAC de l'Erier Nord  
73294 LA MOTTE-SERVOLEX CEDEX  
Tél. 79 25 11 58 - Fax 79 25 11 95  
RCS R 381 1/20 489 Chambéry

FX 19 60 03 2740002

26 04 95

ROBEST YONG  
20 Jalan 1/87C  
Taman Seputeh  
58000 Kuala Lumpur  
Malaysia

Monsieur,

Nous avons trouvé KAMIKASE au salon de Genève, et nous vous serions obligés de nous envoyer un document complet et un tarif importateur sur

FAX 33 - 76 05 59 41

en français si possible

Nous vous remercions d'avance, et restons entre temps  
Monsieur, bien sincèrement vôtres,



Maurice Parizzi

Quelques échantillons seraient appréciés.  
Règlement par Banque de Savoie  
21  
73000 Chambéry

**Société PRECIS**  
**BP 300**  
**83078 Toulon Cedex 9**  
**FRANCE**  
**Tel: (+33) 94 08 01 11**  
**Fax: (+33) 94 08 25 90**

**ROBEST YONG**  
**20, Jalan 1/87C.**  
**Taman SEPUTEH**  
**58000 KUALA LUMPUR**  
**MALAYSIA**

Toulon, Monday 3 April, 1995

Dear sirs,

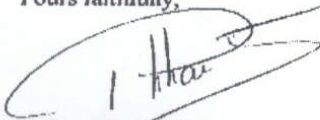
I discovered your KAMIKASI™ glue during the Invention Fair at Geneva. I am very interested about your product and I would like to get some more information in order to investigate a possible co-operation with you.

My company is specialised on chemical and biochemical products, working with general industries, medical and paramedical offices as well as leisure groups from medium to large sizes, including great names like CARREFOUR, DECATHLON and large distribution companies.

In view of a future co-operation, I would like you to send me the technical specifications to check with the French regulation if no incompatibility can occur. Few samples would be appreciated for demonstration to my customers. Indications on prices and minimum orderable quantity and delivery schedule should be mentioned in your reply.

I would draw your attention on the fact that the mosquitoes season will commence within one month so a quick answer is a desirable.

Yours faithfully,



**Philippe BARTIER**  
**General Manager**

PS: Communication in French would be very much appreciated.

Société PRECIS  
BP 300  
83078 Toulon Cedex 9  
FRANCE  
Tel: (+33) 94 08 01 11  
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Philippe BARTIER  
General Manager

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**PRECIS**

SARL AU CAPITAL DE 150 000 F

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COSTRUZIONI ELETTRONICHE

Monte di Procida, 12/05/1985

TO :

ROBERT YOUNG  
58000 KUALA LAMPUR  
MALAYSIA

RE : KAMIKAZE MOSQUITOES ATTRACTION BLUE

Dear Mr. Young,  
please give us some more details about the above products that  
has been presented to us at the Geneva's International  
Exhibition on Inventions.  
Please send us a fax at N. 00380 - 8045421 .  
Best regards.

Imp. Sarannante  
*[Handwritten signature]*

Direzione Amministrativa  
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